

tions

Overview:

Our workshop has been developed to prepare participants with the knowledge and skills necessary to design and implement training programs.

Training Objectives:

- Discover & Develop Comfort and Confidence in front of an Audience
- Develop the Skills & Competencies required for a Trainer
- An Understanding of Group (audience) Dynamics
- Handling Cynicism, Fear and Resistance
- Creating a Dynamic Training Program
- Creating Energy in The Training Room
- Role-Play Management Skills
- Using Your Personal Strengths to Your Advantage in the Training Room

Training Topics:

- Introduction and overview
- Training Needs Analysis:
 - Conducting Training Needs Analysis (TNA)
 - Methods of TNA
- Design of Training Programs:
 - Designing the Training Program:
 - Determining the message
 - Crafting the storyline
 - Building a presentation storyboard
 - Making the most of your visuals pictures and graphs



- Development of Training Material:
 - Understanding the audience
 - Structure of delivery
 - Mediums of delivery
 - Methods of evaluation
 - Identification of Training Activities

• Delivering the Training Program:

Platform Skills

- o Voice
- Body language
- Connect & Rapport with Audience
- o Enthusiasm

Facilitation Skills

- Questioning
- o Listening
- Drawing People out
- Leading Discussions
- Demonstrating a skill

Process Skills

Winners Solutions

- Creating a positive environment for learning
- o Handling resistance
- o Debriefing
- Summarizing & Effective wrap up

• Evaluating the Training Program:

- Understanding Kirkpatrick's levels of evaluation
- Choosing evaluation techniques based on the nature of training



Assessment Methodology:

- A Pre- and Post-Training Assessment will be conducted in the following way:
 - \circ Each participant will come in prepared to do a 5–10-minute training session
 - Parameters that have been decided on will be used to score this presentation
 - o This presentation will be video taped
 - o At the end of the program, each participant will do another 5–10-minute training session
 - o They will be graded on the same parameters
 - The presentation will also be video taped
 - The trainer will give a short-written evaluation on each participant with regards to his/her strengths and growth areas in the space of training
 - MMM will hand over the written evaluation and the pre- and post-training assessment videos to your organization

Training Hours:

The duration of the training program will be 3 days

Training Methodology:

Our training is carried out in a risk-free environment, which encourages trainees to practice theskills that are taught. We use several training methods including simulations, video recording with feedback and group exercises to enhance the learning process.

- Instructor Led Training
- Role Plays
- Games and Group Activities
- Simulations



Resources Required:

- Momentum Training Solutions will conduct the training.
- Maximum number of participants to a session will be 15.
- The training will be conducted at a venue organized by your organization.
- The following will be provided by your organization:
 - Handouts will be printed/photocopied
 - An LCD projector
 - Audio speakers

